

Feed Mill RFQ Checklist

Animal feed mill & feed production projects — prepare this before requesting quotations

A feed-mill RFQ should describe the plant you intend to operate, not the machine you intend to buy. The checklist below is the minimum most manufacturers need in order to price the same plant, so that quotations can be compared on a like-for-like basis.

1. Products and capacity

- ☐ Feed type and species (poultry, cattle, fish, shrimp, premix, additives) and the share of each in production
- ☐ Formulation range and any special ingredients or liquids
- ☐ Target capacity in tonnes per hour, by product form (mash, pellet, crumbles, extruded)
- ☐ Daily and annual production volume, and number of shifts

2. Raw materials and storage

- ☐ Raw materials, delivery method (bulk, bagged, liquid) and required storage days
- ☐ Raw-material storage: silos, warehouse, liquid tanks
- ☐ Ingredient density, moisture and handling behaviour

3. Process requirements

- ☐ Ingredient dosing and micro-dosing accuracy requirements
- ☐ Grinding requirements and target particle size
- ☐ Mixing requirements, batch size and uniformity expectation
- ☐ Pelleting — or extrusion where the feed specification requires it
- ☐ Cooling, crumbling, screening, coating and liquid addition
- ☐ Bagging formats, palletizing and bulk dispatch

4. Automation and quality

- ☐ Automation level, weighing, recipe management and traceability
- ☐ Quality control: sampling, laboratory scope, documentation
- ☐ Dust control and extraction

5. Utilities and site

- ☐ Power availability and stability, steam, compressed air, water, fuel
- ☐ Building status: greenfield site or existing plant, and civil scope
- ☐ Contamination control and clean-out requirements (species separation, sequencing, cleaning access)

6. Commercial scope

- ☐ Installation, commissioning, training and spare parts
- ☐ Project timeline and budget range
- ☐ Future expansion provisions (space, electrical headroom, second line)

Supplier comparison: compare scope and process compliance first, capacity basis second, and price last. Verify technical compliance, realistic capacity basis, automation level, energy and utilities, wear parts, maintenance and service, scope exclusions and total cost of ownership.

FeedMatch Group is an independent B2B procurement intermediary and does not manufacture feed equipment. Every feed project request is reviewed manually by David / FeedMatch Group, and supplier introductions are made only after internal approval. Serious projects generally start from approximately USD 250,000.

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